



May 1, 2023

Dear Valued Customer,

Reference: ICU Medical and McArthur Medical: Distribution Agreement in Canada

Since the acquisition of Smiths Medical, ICU Medical has been working to streamline access to our combined portfolio. With this effort, we are announcing that McArthur Medical Sales Inc., and ICU Medical have entered into a Distribution Agreement covering the sale of certain products into Acute Care settings throughout Canada (excluding Atlantic provinces). This letter is intended to serve as a notice, as the forthcoming transition is anticipated to go live on June 1, 2023, for all distribution activities including, but not limited to, product management, customer support, customer order intake, and logistics for the following product portfolios:

Product Family	Key Products Included
Tracheostomy	<ul style="list-style-type: none"> • BLUselect™ Tracheostomy Tubes • Bivona™ Tracheostomy Tubes
Arterial Blood Sampling	<ul style="list-style-type: none"> • Portex™ Provent™, Line Draw and Pulsator™ arterial blood sampling syringes
Respiratory	<ul style="list-style-type: none"> • Humidification Systems • Bronchial Hygiene products such as Acapella™ vibratory PEP therapy devices and TheraPEP™ PEP therapy device • Lung Expansion – Coach™ Incentive Spirometers and EzPAP™ Positive Airway Pressure device
Suction Products	<ul style="list-style-type: none"> • SuctionPro72™ Closed Suction Catheters
Ventilation	<ul style="list-style-type: none"> • PneuPac™ ParaPac™ Portable Ventilators

In the meantime, all above mentioned activities will remain business as usual until further notice. We will communicate in the coming weeks to detail actions that will be required by our customers to facilitate this transition, which will include a handoff of open initiatives such as customer projects and trials. Following the transition, McArthur Medical will engage directly with customers and provide education and clinical support on these products.

Thank you for your ongoing support of ICU Medical, and its legacy Smiths Medical products. If you have any questions or concerns, please contact your local ICU Medical Sales Representative at 1-800-258-5361.

Sincerely,

Mat Dinneen
Country Manager, Canada
ICU Medical

Frank Fiorenza
Vice President, Sales and Marketing
McArthur Medical Sales Inc.